

BUSINESS MODEL

Key assets

Grids

 **156.7 thous. km**

POWER LINES

 **39.3 thous**

SUBSTATIONS, TOTAL CAPACITY 34.4 GVA

Personnel

 **15.2 thous.**

EMPLOYEES

Lines of business

Net supply

 **59.7 billion kWh**

NET SUPPLY

Connections

679 MW

Additional lines of business

8 lines



Revenues from services

Total revenues

 **RUB 82.7 billion**

TOTAL REVENUE (RAS)

IFRS: RUB 96,514 million

Transmission fees

RAS: RUB 81,370 million

IFRS: RUB 73,648 million

Connection fees

RAS: RUB 766 million

IFRS: RUB 1,240 million

Other revenues

RAS: RUB 610 million

IFRS: RUB 671 million

Stakeholders

Investors and shareholders

Net Debt/EBITDA: 1.2 (RAS)

Net Debt/EBITDA: 1.3 (IFRS)

Customer base

Corporates: 78.5 thous.

 **2.3 million**

INDIVIDUALS

Business partners

 **RUB 28.2 billion**

TOTAL PURCHASES

Personnel

Labor protection: RUB 427.5 million

State and society

 **RUB 29.7 million**

ENVIRONMENTAL COSTS

"Polluter pays" charges: RUB 487.7 thous.